



ECO SERVICE PRO

A NEWSLETTER OF THE WISCONSIN LIQUID WASTE CARRIERS ASSOCIATION

May/June 2018

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With the temperatures finally changing, Spring is here! Spring is a great time of the year to enjoy everything that Mother Nature has given us, such as flowers blooming, the smell of cut grass, farmers working in the fields and families taking part in outside activities.

Spring also brings the start of our heavy workload, from septic tank pumping, construction and portable toilet rentals, municipal sludge removal, and new systems being installed. We are really visible in the public's eyes, so we have to be sure we are all in compliance with the DNR codes, we have all our land spreading sites in order, and we are doing everything to keep our environment safe for the future.

And while all of that is happening, our Board has been busier still....

The DNR Study Group met on May 24th with the DNR. Cory Bowen, Bill Dyer and Dave Kons will be attending the meeting and some of the topics that were discussed with DNR are storage, land spreading on sandy soils, wastewater treatment plant capabilities of accepting waste, and others.

Our Summer Conference is set for Friday, August 3rd at V & H Trucks, Inc., in Marshfield. This Conference is geared toward you, as business owners, and to all of your employees. We will be able to gain knowledge from each of the topics, including: A Full DNR Audit of our Trucks; Writing a Standard Operating Procedure (SOP) Manual; Automatic Transmission, which is the thing of the future; along with Emissions. V & H will have a display of trucks for you to look over. By attending the Conference, you can earn 2.5 compliance credits and 4.5 general credits. The Conference Agenda and all other information were emailed a few weeks ago, are in the mail to you, and are included in this newsletter. Be sure to register early and make your room reservation at Hotel Marshfield!

I cannot stress enough how important the Summer Conference is to your business and our Association. You and your employees are the core of our industry and any knowledge that we gain helps to sustain our image.

I am very proud to have been a part of this Association for many years and am sure you are also.

Best regards,

John Bowen
President, WLWCA

CONTACT US

WLWCA Office
P.O. Box 833
Germantown, WI 53022

P: 888/782-6815
F: 888/287-4116
W: www.wlwca.com
E: info@wlwca.com

What's in That Tank? Maybe More Than You Can Imagine....

By Bill Dyer

Fellow Pumpers!

Important Information concerning Meth and Meth Labs and their effects on pumpers. Everyone in your company needs to be aware. You may never encounter it, but it could also be your next tank.

In March, our company received a notice from the Dickinson County health department of an address with a septic system contaminated from Meth Lab components. If called to service this system, we were asked to call the health department first. We have received one or two of these notices in the past year or two, so this was not new to us.

The more I thought about this, the more I became concerned. In this case, we know that the septic system is contaminated with Meth, but what about the ones when we don't? Ninety percent of Meth labs go undetected.

I started researching and talking with drug enforcement officers, local police, and health and zoning about Meth and Meth Labs. The more I researched, the more I realized just how dangerous the potential exposure to pumpers, including short- and long-term health risks and even death. When I shared this, the reaction from law enforcement, zoning and health departments was the same: None considered how servicing these sites adversely affects the pumpers and all were thankful that this was brought to their attention.

I put together a meeting with our area pumpers, law enforcement, zoning and health departments, and treatment plant staff. I called all the pumpers in the 6 counties closest to me. None of the pumpers that I spoke with had thought about it and were eager to learn more. One of the sheriff's departments had slides and hand-outs and just five minutes into the program, we all became stone-faced with concern. The components and drug paraphernalia were discussed at length as well as the possible effects to anyone exposed. Great questions and answers came from both sides at the meeting.

I brought up Wisconsin's three-year notices and property rentals. Landlords are contacting us but are unaware of what's been happening there. Real estate inspections, portable toilets, vaults at parks, campsites, roadside stops, and boat landings are all being used to dispose meth manufacturing waste. Companies doing drain cleaning are at risk as well.

There are 34 different components that can be used in Meth manufacturing. Some of the ingredients include: propane, camp fuel, liquid drain cleaner, red phosphorous, pseudoephedrine, cold packs, and lithium from batteries. For each pound of Meth produced, 5-20 pounds of waste is produced.

Meth does not dissipate in a septic tank. Research has shown a person breathing and or skin contact with the fumes and gases for as little as twenty seconds can make you very ill. So pulling the cover off and looking in the tank and or using a paddle will bring you into contact with this stuff. I opened this meeting to all local pumping companies and their staff. If a pumper's office would get a call from one of their techs saying they were getting suddenly ill, the office staff would know to call 911.

In a conversation with Fred Hegeman (Wisconsin DNR) concerning meth and septic tanks, he stated that this waste needs to be treated as hazardous waste. It cannot be land-applied and needs to be disposed according to standards for this type of waste.

During the discussion and presentation, many questions were asked, some of which could not be answered. A team was formed including zoning, health departments, treatment plant staff and myself to find more information and create a protocol for pumpers to follow. An e-mail list was created to expedite information as it becomes available. Also I'm working with the Board to have this topic discussed at our Winter Conference.

Meth is nasty stuff! Inform all your staff of the dangers and protocol, if encountered.

The best advice from drug law enforcement? Know the signs, be aware of your surroundings. Make any excuse necessary to leave the site (got an emergency, my truck isn't working properly, etc.) and then notify law enforcement as soon as possible.

Legislative Update

Governor Walker Signs POWTS Related Legislation – Closes Religious Waiver Loophole

On April, 3 Governor Walker signed Senate Bill 394 into law, which is now officially referred to as; Act 240. Act 240 closes a religious waiver loophole for individuals in residential dwellings. The residents of the individual residential dwellings will no longer be permitted to submit a religious waiver to the DSPS for any outdoor plumbing / POWTS related exemptions. This is great news for the industry, the environment and public health and safety.

Legislative passage of Senate Bill 394 was a result of a collaborative effort among multiple like-minded associations concerned with septic systems and public health and safety. The coalition of associations included WLWCA, WOWRA, WPCA, Wisconsin Counties Association (WCA) and the Wisconsin County Code Administrators Association (WCCA).

The coalition's primary concern and opposition was with the DSPS interpretation of a 2015-17 budget provision related to granting religious waivers for certain one and two-family residential dwelling building codes. The primary effort was to identify and work with select legislators to re-address the issue of Amish homeowners being able to avoid installing, rehabilitating or replacing a POWTS that was code compliant based on completing and submitting a religious waiver claim with the DSPS.

While respecting all religious affiliations, the WLWCA places a great deal of consideration and emphasis on ensuring public health and safety and appreciates the legislative author's and Governor Walker closing this regulatory loophole.



*George Klaetsch
WLWCA Lobbyist*



"WLWCA Government Affairs Counsel, George Klaetsch (second from left) joins Governor Walker, legislative staff and industry stakeholders for WI Act 240 signing."

Executive Directors Update

Every now and again, someone will call us (usually in desperation) because they, "... need continuing education credits." Naturally, we do what we can to help, but to be honest, there something about this request that always gnaws at me.

I suspect that the issue is that the focus is on the credits. I think the focus should always be on the continuing education. There's an important distinction between needing continuing education credits and needing continuing education.

Don't get me wrong, I understand the reason why there's a minimum number of hours of continuing education required and, generally, I think it's a good thing. But the minimum number of hours of credit shouldn't be the destination as much as the departure point. After all, the whole reason for having continuing education is to engage the industry in a way that everyone is better a year from now and two years from now than they would be without continuing education.

You probably know people who have more than enough credits, but that doesn't mean that they're done with their continuing education. They come to our Summer and Winter Conferences because they are there for the education. Sure, credits are one way to keep score of continuing education, but by and large, these members are focused on something different. They're focused on professionalism, excellence, understanding. And yes, they're focused on the bottom line. Continuing education is an investment of time and money, but it's one that positively affects the bottom line.

When I reflect on the way we put together our conferences, we start by building the program and finding the best instructors. When we have something that's outstanding, we submit it for credits. We don't build conferences around the credits first and then quality after that.

And we get it, not every topic that we might select is going to seem as relevant to one member as the next, but continuing education is about more than reinforcing what we already know. It's also about getting uncomfortable.

When I go to conferences, of course I want to go to the programs where they're going to talk about the things I want to talk and the ones that play to my strengths. And then I have to step back, take another look at the program, and recognize that sometimes the best thing that I can do is to go to a program where I will learn something new, not the one where I will reinforce what I already know. Is that uncomfortable? Of course. But that feeling is the very foundation of learning. As an adult, if you've tried to learn a musical instrument, a foreign language, or play a new sport, you understand that feeling.

When it comes to identifying the people who are leaders in an industry, look for those on a relentless pursuit of education. They're comfortable with being uncomfortable and they push themselves to do more than the minimum that's required. They don't need continuing education because they are lacking in skills. They don't need continuing education because someone is keeping score of the number of hours they attended since their license renewed. They need continuing education because it is, to them, like food or water or anything else that is an absolute necessity.

So take a look at our Summer Conference agenda, which you'll find in this newsletter. Whether you need hours or not, be there. Whether every program is exactly what you'd put on the program, be there. And if you have a program that you'd like us to present, we're a whole lot better at listening than guessing. Let us know and we'll try to make it happen.

You see, we do two conferences a year and there's a secret being both of them. What makes our conferences unique is this – they are created for pumpers by pumpers. You help us set our programs when you elect your Board of Directors, when you fill out a conference evaluation, and when you call the office or a Director with a question.

Stop focusing on the hours; we've got you covered. Focus instead on the education that you need and who knows better than your peers in the WLWCA? Make your plans – this year and every year – to attend our Summer and Winter Conferences.



Jeffrey J Beiriger
WLWCA Executive Director

Why I'm A Member

By Rick Walter

My name is Rick Walter, and I am the third-generation owner of Stanley Walter Septic, a family business started by my grandparents in 1953. I was elected to the WLWCA Board of Directors in 2016.

My father and grandmother joined this Association when it was in its infancy, years before my time. When others in this business ask me why they should join the WLWCA, I tell them the same thing my father has always said, "I will never stop learning how to do my job."

From a very young age, I knew that I would spend my working years helping to build on what my family sacrificed to start from nothing. Much like many of the earliest members, they had no help finding equipment to do the work. Even basic knowledge of what they were dealing with as far as licensing, regulations or even how to service old septic systems correctly. Over the years, the WLWCA has provided a wealth of knowledge for me and for all of its members to learn this business.

This a large and diverse state. Our members are just as diverse, large and small companies and handling every aspect of liquid waste. When I attend a convention, I leave armed with information and return home and continue building a stronger, more professional company. From the exhibits, to the classes, or time spent discussing issues with regulators, it's hard to say that I did not learn something. (Sometimes I learn just as much having a few drinks in the bar after the day's events!)

When a new company gets its business license, it does not come with a handbook, nor is there a four-year degree in Septic Pumping. This Association provides the answers to just about every question any new pumper could have. When I graduated high school and came to work full-time, my father *forced* me to attend my first Summer Conference with him. I never stopped coming and I never stopped learning!

I feel great value in membership for all of those reasons, but if I had to list the single most important reason why I will never stop renewing my membership in this association is the people.

When I was in a truck accident in 1996, one that could have very easily taken my life, it was this association and its members that quickly came to my family's aid. From offers of spare trucks, to help with spill clean-up, to offers to taking care of work that needed to get done, members offered their help. We stick together and we help others in need.

It was at a WLWCA-sponsored class about spill plans and spill clean-up that I learned how to respond to a nightmare like that. The local fire department knew nothing about how to handle a spill. We, as members, know this because of the continuing education the WLWCA provides.

Ok enough already time to get off my soapbox! If anyone needs help YOUR ASSOCIATION is here to serve you!

P.S. As long as I have your attention....

On a separate note, some members have been asking about new computer software for industry. My wife and I are in the process of changing programs now. We have found what we hope is a good fit. If it works for us, we will pass along any info. The Board is continuing to look into this and hopes to have a session at Winter Conference to address this subject. If any of you has found a good program that works for their business, please contact a Board member and tell about your experience. Once again, by working together, we all learn to be better professionals, and that's how we set ourselves apart from the competition.

By the Numbers

15

The number of stripes the U.S. flag once had. For a time, a star and a stripe was added when a state joined the union. In time, only a star was added and the 13 stripes recognized the 13 original states.

17

Age of Robert Heft who submitted a design for a 50-star flag in 1958 as part of a high school project. His design received a grade of B-, but when it was announced that he had been selected as a finalist, his teacher agreed to reconsider the grade if his design was selected. It was. He received an A for his work.

196

The number of world flags.

17.7

Among the world's flags, 17.7 percent have at least some white in them.

14.3

The percentage of world flags that use the exact same color red as appears in the U.S. flag.

2

If you've ever been somewhere and noticed someone wearing the exact same outfit, imagine what it must have been like when two countries showed up to the 1936 Olympics with the exact same flag! That year, two countries, Liechtenstein and Haiti, did exactly that. Both later changed their flags, with each adding a graphic on top of the identical backgrounds

Quotable

Memorial Day remains one of America's most cherished patriotic observances. The spirit of this day has not changed - it remains a day to honor those who died defending our freedom and democracy.
~ *Doc Hastings*

My fellow Americans, ask not what your country can do for you, ask what you can do for your country.
~ *John F. Kennedy*

There is nothing wrong with America that cannot be cured with what is right in America.
~ *William J. Clinton*

In the End, we will remember not the words of our enemies, but the silence of our friends.
~ *Martin Luther King, Jr.*



Wisconsin Liquid Waste Carriers Association
2018 Summer Conference
Friday, August 3, 2018

V & H Truck, Inc.
1505 S. Central Avenue Marshfield, WI 54449

The **Wisconsin Liquid Waste Carriers Association (WLWCA)** will host its annual Summer Conference at **V & H Truck, Inc. in Marshfield, WI on Friday, August 3, 2018**. Join fellow WLWCA members, guests and licensed septage haulers from throughout Wisconsin at this continuing education opportunity. **The Summer Conference has been approved for 4.5 general and 2.5 compliance credits in Wisconsin and 6.0 hours in Michigan. Minnesota credits are pending review. (Credit status will be updated in future mailings.)***

As in year's past, WLWCA's Summer Conference brings together professionals from the septage and portable restroom industries to learn more about their industry and network with colleagues. Join us for this day of **professional and personal development** in a relaxed setting. This program is very hands-on and will include a number of different, accredited stations, during which you will receive **hands-on demonstrations** of each station topic.

This unique learning environment will allow you to ask questions, work through issues and learn on a one-to-one basis with each instructor. Attend and receive your valued continuing education credits while learning in a small group setting at each station.

Here's a sample of what people said about last year's program:

"Loved the hands on demos. I learned a lot."

"One of the most educational programs I've attended. Well worth the trip."

"Always enjoy getting together to learn from instructors and each other."

To register, visit www.wlwca.com or complete and submit the enclosed form. For hotel reservations, contact Hotel Marshfield at (855) 583-2700 and mention "WI Liquid Waste Carriers Association" or "V & H Truck" to get the discounted rate of \$99/night + taxes.

Thank You to Our Host:



Questions? Please contact the WLWCA office at 888-782-6815 or info@wlwca.com.

*To receive credits you must sign-in and out of sessions throughout the day.



WLWCA Summer Conference

Hosted by V & H Truck, Inc.

August 3, 2018

V & H Truck, Inc. • 1505 S Central Ave • Marshfield, WI 54449

AGENDA

7:00 - 8:00 AM **Registration with Continental Breakfast**

8:00 - 8:20 AM **Welcome/Announcements**

8:30 - 9:20 AM	Group 1	Group 2	Group 3
	Bridge Laws, Wheel Base, Axle Spacing, & More <i>Jeff Swan, HNI Risk Services</i>	Creating a Standard Operating Procedure (SOP) <i>Fred Hegeman, WI DNR</i>	Understanding Emission & DEF <i>Michael Adamczewski</i> <i>Detroit Diesel Corporation</i>

9:30 - 10:20 AM	Group 1	Group 2	Group 3
	Understanding Emission & DEF <i>Michael Adamczewski</i> <i>Detroit Diesel Corporation</i>	Bridge Laws, Wheel Base, Axle Spacing, & More <i>Jeff Swan, HNI Risk Services</i>	Creating a Standard Operating Procedure (SOP) <i>Fred Hegeman, Wisconsin DNR</i>

10:30 - 11:20 AM	Group 1	Group 2	Group 3
	Creating a Standard Operating Procedure (SOP) <i>Fred Hegeman, Wisconsin DNR</i>	Understanding Emission & DEF <i>Michael Adamczewski</i> <i>Detroit Diesel Corporation</i>	Bridge Laws, Wheel Base, Axle Spacing, & More <i>Jeff Swan, HNI Risk Services</i>

12:00 - 12:30 PM **Lunch/Membership Meeting**

12:30 - 1:00 PM	New Septage General Permit Overview	
	<i>Fred Hegeman, Wisconsin DNR</i>	

1:10 - 2:00 PM	Group 1	Group 2	Group 3
	Truck Audits: In and Outside the Septage Truck <i>Fred Hegeman, Wisconsin DNR</i>	Complete DOT Inspection <i>Jeff Swan, HNI Risk Services</i>	Gear Ratios, Field Spreading <i>David Voss, Allison Transmissions</i>

2:10 - 3:00 PM	Group 1	Group 2	Group 3
	Gear Ratios, Field Spreading <i>David Voss, Allison Transmissions</i>	Truck Audits: In and Outside the Septage Truck <i>Fred Hegeman, Wisconsin DNR</i>	Complete DOT Inspection <i>Jeff Swan, HNI Risk Services</i>

3:10 - 4:00 PM	Group 1	Group 2	Group 3
	Complete DOT Inspection <i>Jeff Swan, HNI Risk Services</i>	Gear Ratios, Field Spreading <i>David Voss, Allison Transmissions</i>	Truck Audits: In and Outside the Septage Truck <i>Fred Hegeman, Wisconsin DNR</i>

4:00 - 4:30 PM **Closing Remarks, Sign-Out Sheets and Surveys**

The Summer Conference has been approved for 4.5 general and 2.5 compliance credits in Wisconsin and 6.0 hours in Michigan. Minnesota credits are pending review.





WLWCA Summer Conference August 3, 2018

V & H Truck
 1505 S. Central Avenue • Marshfield, WI 54449
 Registration Deadline - Friday, July 27, 2018
 (Hotel Deadline is July 2, 2018. Call 855/583-2700 to reserve.)

Business Name _____

Attendee(s) Name (s)	Operator Certification Number
1.	
2.*	
3.*	
4.*	

* First company attendee at full price; additional company attendees discounted (see below).

Address _____
 City _____ State _____ ZIP _____
 Phone (____) _____ - _____ Email _____

CONFERENCE REGISTRATION: Full registration includes breakfast, lunch and sessions for continuing education credits. **Registration is complete once payment is received.**

Full registration (WLWCA members)

	<u>By July 12</u>	<u>After July 12</u>		
First Person	\$100	\$120	x # _____	= \$ _____
Each Additional Person	\$80	\$100	x # _____	= \$ _____

Full registration (Non-Members)

	<u>By July 12</u>	<u>After July 12</u>		
First Person	\$175	\$200	x # _____	= \$ _____
Each Additional Person	\$155	\$180	x # _____	= \$ _____

Meals only: (For spouses, children, etc. This option does **not** include educational sessions.)

\$30 adult x # _____ = \$ _____ \$20 kids (12 and under) x # _____ = \$ _____

Questions? Contact us at info@wlwca.com or 888-782-6815. **Total Enclosed \$** _____

Make checks payable to WLWCA and mail to:
 WLWCA, P.O. Box 833, Germantown, WI 53022
 W: www.wlwca.com | E: info@wlwca.com | P: 888-782-6815 | F: 888-287-4116

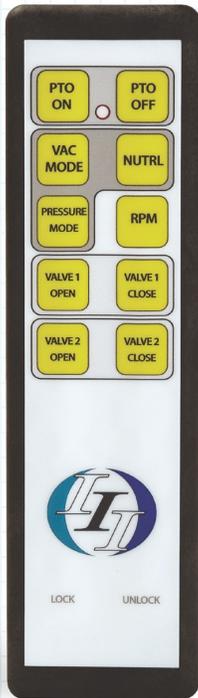
WLWCA Upcoming Events

Summer Conference

August 3, 2018
Hosted by V & H Truck, Inc.
Marshfield, WI

Winter Conference

January 24-26, 2019
Chula Vista Resort
Wisconsin Dells, WI



THIS REMOTE-CONTROL TRUCK IS FOR GROWN-UPS. BUT IT MAKES WORK CHILD'S PLAY.

Time is money, so why spend it running back and forth? Imperial Industries' remote-controlled vacuum system makes septic pumping easier than ever before, putting you in full control of your truck's PTO, intake valves and pressure settings, while saving as much as half the time spent at a job site.



TAKE CONTROL OF YOUR BUSINESS TODAY. 1-800-558-2945 | IMPERIALIND.COM

Imperial Industries, proudly family-owned and operated in central Wisconsin for more than 35 years, is the trusted choice for specialized septic solutions and expert service.



WLWCA Contact Information

WLWCA

P.O. Box 833
Germantown, WI 53022

Phone: 888/782-6815

Ext 1 – Jeff

Ext 2 - Jane

Fax: 888/287-4116

Email: info@wlwca.com jeff@assocmgmtservices.com

jane@assocmgmtservices.com





2018 WLWCA MEMBERSHIP APPLICATION



Membership Type: Renewal New Member

STOP! For faster service and to pay by credit card, please register & pay on-line at www.wlwca.com

- Active Member
\$235
• Liquid Waste Professional
- Associate Member
\$150
• DNR
• State Officials
• Suppliers
• Manufacturers

Member Contact Information: Please print clearly. Company Name _____

Name _____ WI DNR Septage Service Operator # _____

Address _____ City/State/Zip _____

Title _____ Phone _____ Fax _____

Email _____ Website _____ County _____

List up to 4 additional contacts for your company (no additional charge):

Name _____ WI DNR Septage Service Operator # _____

Name _____ WI DNR Septage Service Operator # _____

Name _____ WI DNR Septage Service Operator # _____

Name _____ WI DNR Septage Service Operator # _____

Circle the counties you work in: Needed for Website Directory.

Adams	Calumet	Door	Grant	Juneau	Manitowoc	Oconto	Portage	Sawyer	Washburn
Ashland	Chippewa	Douglas	Green	Kenosha	Marathon	Oneida	Price	Shawano	Washington
Barron	Clark	Dunn	Green Lake	Kewaunee	Marinette	Outagamie	Racine	Sheboygan	Waukesha
Bayfield	Columbia	Eau Claire	Iowa	La Crosse	Marquette	Ozaukee	Richland	Taylor	Waupaca
Brown	Crawford	Florence	Iron	Lafayette	Menominee	Pepin	Rock	Trempealeau	Wausara
Buffalo	Dane	Fond du Lac	Jackson	Langlade	Milwaukee	Pierce	Rusk	Vernon	Winnebago
Burnett	Dodge	Forest	Jefferson	Lincoln	Monroe	Polk	Saint Croix	Vilas	Wood
							Sauk	Walworth	ALL COUNTIES

Services Provided: (Check all the apply)

- Pumper Installer Designer Regulator Educator Soil Tester/Scientist Surveyor
- Excavator Manufacture/Supplier Home/Property Transfer Inspections POWTS Maintainer Plumber
- Portable Restroom/Sanitation Drain Cleaning/Jetting Thawing Frozen Sewer Lines

Payment Amount: \$ _____ Check enclosed (Payable to WLWCA)

Please return to WLWCA:

P.O. Box 833, Germantown, WI 53022

Fax: 888/287-4116 Phone 888/782-6815 Email: info@wlwca.com

PLEASE NOTE: *Approximately 25% of your annual WLWCA dues are spent on lobbying related issues. This 25% may not be deducted from your taxes as a business expense. Please contact your tax consultant for further information.*



WLWCA
P.O. Box 833
Germantown, WI 53022

WLWCA BOARD OF DIRECTORS

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(715) 234-7767

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Darrell's Septic Service, Inc.
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Richard Walter

Stanley Walter Septic
Tank Cleaning
(262) 679-1383

Staff

Jeffrey J Beiriger
Executive Director
info@wlwca.com
jeff@assocmgmtservices.com
O - 888/782-6815 x1
M - 414/ 331-2059

Jane Wucherer
Membership Services
jane@assocmgmtservices.com
O - 888/782-6815 x2

George Klaetsch
Lobbyist
gklaetsch@kpasllc.com

www.WLWCA.com

P.O. Box 833 | Germantown, WI 53022
Phone: 888/782-6815 Fax: 888/287-4116